

Microsoft Dynamics 365 Business Central Licensing

TrinSoft, LLC.

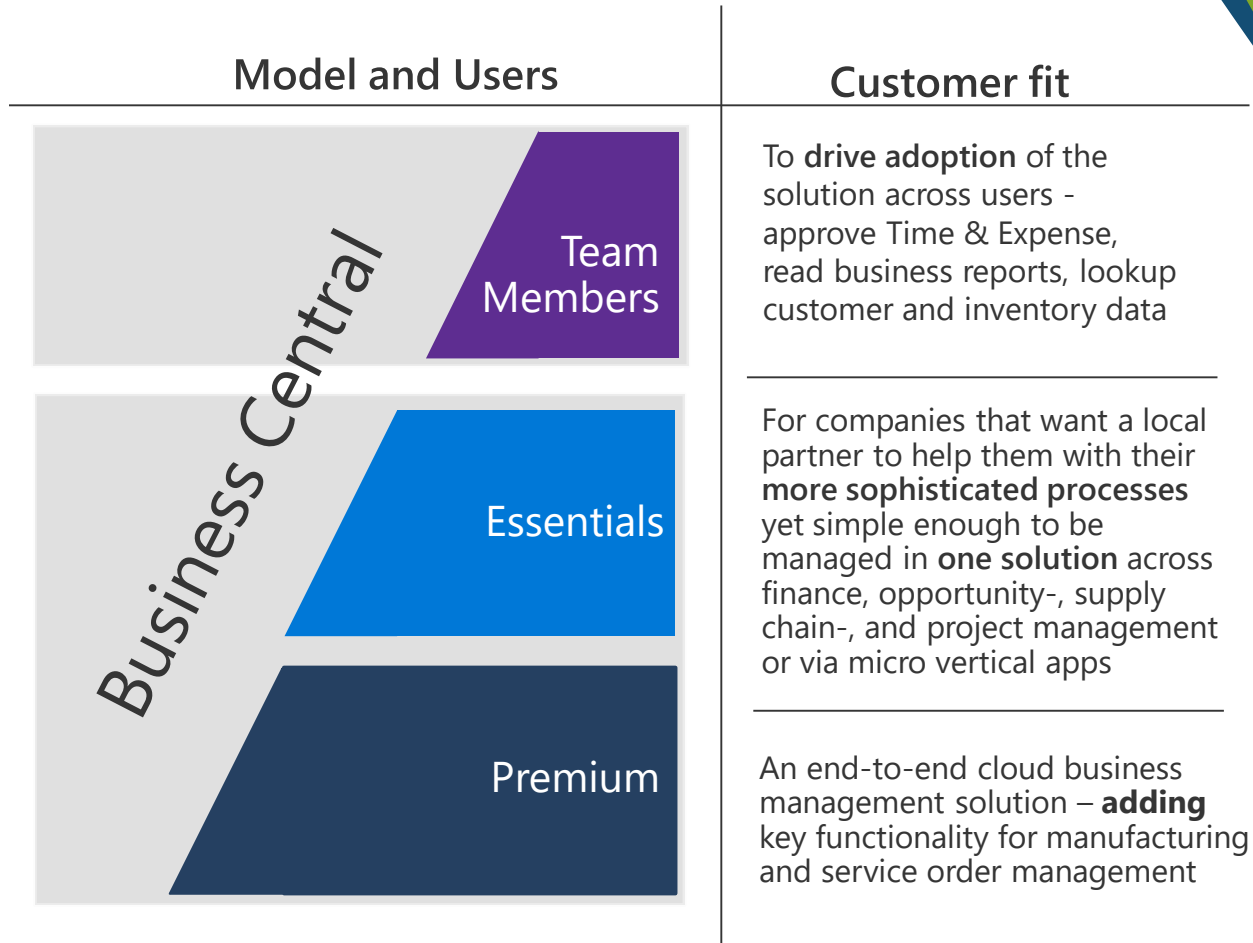
Business Central Overview

A cloud-based, all-in-one business management solution with full NAV capabilities

Attractive pricing and multiple SKUs

OUTCOME

Customers may choose depending on their needs and easily pay up as their needs grow



Business Central Packaging

Dynamics 365 Business Central



<p>Team Members \$8</p>	<ul style="list-style-type: none"> • Read and Approve • Run all reports • Employee Self Serve
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<p>Essentials \$70</p>	<ul style="list-style-type: none"> • Invoicing • Purchasing • Opportunity Management • Budgets • Finance • Fixed Assets 	<ul style="list-style-type: none"> • Purchasing Order Management • Resource Management • Workflow • Contact Management 	<ul style="list-style-type: none"> • Simple Inventory • Advanced Sales (SO) • Advanced Inventory (stock) • Distribution
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<p>Premium \$100</p>	<ul style="list-style-type: none"> • Service Management • Manufacturing
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<p>Device \$40</p>	<ul style="list-style-type: none"> • Point of Sale • Store Manager • Shop Floor • Warehouse Device
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Note:

- User types are licensed at the organizational level, customers are not allowed to mix and match Essentials and Premium users
- There are no step-ups from Essentials to Premium licenses

All pricing subject to change please consult price list for actual pricing

Business Central Capabilities

Functionality	Business Central	Functionality	Business Central
General Ledger		Projects	
Basic Finance, Accounting, Schedules, Fixed Assets, Bank Management, Bank Reconciliation, Payments, Direct Debit, Dimensions, Multiple Currencies, Budgets	•	Manage Jobs – Pricing, Time, Assignment, Tasks, Resources	•
Cost Accounting, Intercompany Postings, Cash flow, Consolidation, Allocations, Advanced Dimensions, Unlimited Companies	•	Inventory	
Accounts Receivable/Sales		Basic Inventory, Item Substitutions, Item Cross reference	•
Basic receivables, Sales Invoicing, Sales Discounts, Pricing, Sales Tax, Contact Management	•	Locations, Stockkeeping Units, Vendors, Assembly Management, Location transfers, Nonstock Items, Item tracking, Item Charges, Pick & Put, Item Budgets, Campaign Pricing, Warehouse Receipt, Shipment, Cost worksheet, Bin set-up	•
Sales Orders, Shipping, Sales Return, Order Management, Drop Shipments, BOM, Campaign Management, Opportunity Management, Service Order Management, Service Price Management, Service Item Management, Service Contact Management, Planning	•	Manufacturing	
Accounts Payable/Purchase		Production Orders, Production BOM, Agile Manufacturing, Assembly Man., Basic supply planning, Version Management, Demand Forecasting	•
Basic Payables, Purchase Invoicing	•	Reporting	
Purchase Order Management, Purchase Invoice Discounts, Requisition Management, Purchase Return Order Management, Discounts, Pricing	•	300+ standard reports and Power BI	•

For a complete list of functionality for Essentials and Premium users, see Appendix A and B of Dynamics 365 Business Central Licensing Guide [Field](#) / [Partner](#)

Team Members Benefit

APPLICATIONS

Sales
Customer Service
Field Service
Project Service Automation
Marketing
Supply Chain Management
Finance
Retail
Talent

TEAM MEMBERS



Team Members Licensing

Team Members



Share knowledge across your organization



Provide all people with valuable insights



Execute basic customer and business processes

The Team Members license provides access to data and basic level capabilities, including self-service scenarios, across all workloads within the Dynamics 365 Customer Engagement and Unified Operations applications.

Team Members licensed users do not have administrative privileges and can only access specific Dynamics 365 functionality as defined in the licensing guide.



*Includes read access to eligible applications

For full feature description, see Appendix B and C of Dynamics 365 Licensing Guide [Field](#) / [Partner](#)

Customer Engagement for Team Members Highlights

- Team Members licenses grants “read only” access allowing customers to share knowledge across their organization. Team Members may create records or entries to a limited set of out-of-the-box entities as highlighted below
- In the context of customization access, Team Members may *only* create records or entries against custom entities created by a Dynamics 365 Full user license or a PowerApps license
- Team Members allows customers to meet essential business operations every day while planning and expanding to meet future needs. To create any customization or platform extensibility a Dynamics 365 Full User license or PowerApps license is required

Dynamics 365

Customer Engagement Scenarios

Sales

Customer Service

Field Service

Project Service Automation

- Write access to contacts, activities, tasks and notes
- Record time and expense for Dynamics 365 for Project Service Automation, and apply for projects
- Update personal information
- User Reporting and dashboards
- Create, read, update, and delete records against custom entities
- Participate as an end-consumer of Dynamics 365 services such as responding to surveys

For full feature description, see Appendix B of Dynamics 365 Licensing Guide [Field](#) / [Partner](#)

Unified Operations for Team Members highlights

- Team Members licenses grants “read only” access allowing customers to share knowledge across their organization. Team Members may create records or entries to a limited set of out-of-the-box entities as highlighted below
- In the context of customization access, Team Members may *only* create records or entries against custom entities created by a Dynamics 365 Full user license or a PowerApps license
- Team Members allows customers to meet essential business operations every day while planning and expanding to meet future needs. To create any customization or platform extensibility a Dynamics 365 Full User license or PowerApps license is required

Dynamics 365	Finance and Operations Scenarios
Supply Chain Management Finance Retail Talent	Scenarios you are permitted to use Team Members license to customize <ul style="list-style-type: none">• To record any type of time• To record any type of expenses• Manage personal information• Manage direct employee and candidate activities for hiring, onboarding, and human resources• Create requisitions• Create or edit the items related to the following capabilities: quality control, service orders and departmental budgets• Approval of time, expense, invoices

For full feature description, see Appendix C of Dynamics 365 Licensing Guide [Field](#) / [Partner](#)