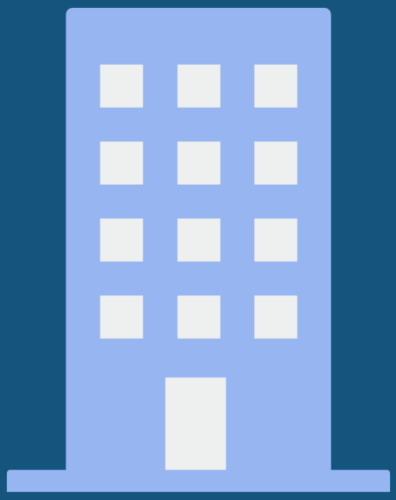
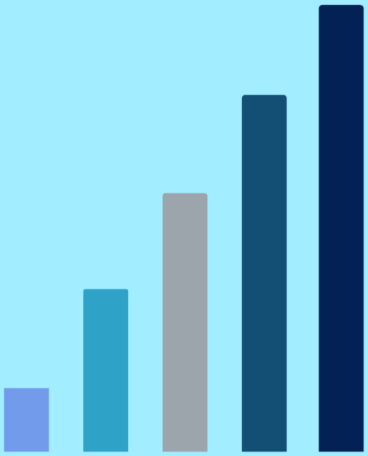
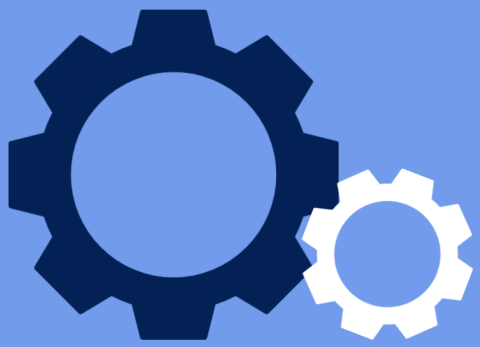




Top 10 Reasons to Consider Dynamics 365 Business Central



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Top 10 Reasons to Consider Dynamics 365 Business Central

If you are considering a new ERP solution, Microsoft Dynamics 365 Business Central (or BC) deserves your serious attention for many reasons. Here are our top ten:

#1 Owned by Microsoft

If your business uses Microsoft infrastructure, it only makes sense to look at a Microsoft solution. It is the only way to guarantee it will be compatible with the latest technologies from Microsoft. In addition to that, Microsoft's financial strength is well known, and they are investing millions of dollars into this product annually for research & development and new features.

#2 Run Your Business Anywhere and Everywhere

The future is here! Your business can be run from your office, your couch, the beach, or anywhere else you can think of! Dynamics 365 BC offers deployment of this amazing solution in the cloud, on-premise, or a combination of the two. Want to be able to access your business from your phone? Dynamics 365 BC is offered on Windows, Android, or iOS devices for mobile access anywhere and everywhere. So many modern solutions only offer their product on-premise, or in the cloud. Microsoft understands that your business's situation could change, and you may need to reevaluate what works for you. So if your business needs to change, you are covered.

#3 Financial Visibility Like Never Before

With all of your data being connected through Dynamics 365 BC, your financial data is more accessible than ever before. Accounting, sales, purchasing, inventory, and client transactions data sit at your finger tips. Financial performance is tracked in real time through the Power BI dashboard. Trends, patterns, and in-depth analysis of your data can be accessed through the easy to use dashboard.

#4. Supply Chain Excellence

As much as we like to think we do not make mistakes, we all know human error happens. Eliminate human error in your inventory with Dynamics 365 BC. Built-in intelligence allows for accurate and fast predictions of the perfect times to re-stock. Incoming orders can also be tracked and timed to prevent any confusion about where and how supplies are being distributed.

Fun Fact:

If you are operating in a unique industry or have requirements that are a little outside the box, the chances are very good that there is a pre-built solution that will help meet your unique needs.

#5 The Ultimate Project Manager

Client needs come first in most businesses. If your company is looking to better cater to client needs, you need to try Dynamics 365 BC. You can create, manage, and track the projects you are doing for clients from start to finish. Eliminate any human error by monitoring the budget, and keep them updated as the process moves along. No more leaving anyone in the dark. Experience organization like your business never has before.

#6 Sales and Leads Galore

Losing leads to human error, or even to slow systems is always a disappointment for both sales people and their team. Leads are not only tracked effortlessly, but they are also organized by priority, so that your top client never feels like they have been forgotten. Dynamics 365 BC can also accelerate the sales process from quote to cash. Leads can be converted into clients quickly within the Dynamics 365 BC system.

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#7. Data Security Like No Other

In today's world of constant data breeches, security has never been more important. Your client's privacy is everything to them, and you need to be able to protect it. Grant and restrict access to personal data on multiple levels and implement audit trails to ensure powerful security and unwavering accountability. Dynamics 365 BC is able to handle, store, and transmit data through an encrypted system of trustworthy technology that you just can't beat.

#8 Eliminate the Manual and Mundane

Mundane tasks kill creativity, time, and money in the workplace. Dynamics 365 BC automates the tasks for you so that your business can focus on caring for current clients and pursuing new leads. This isn't exclusively for sales, either! This can be applied across your company. HR, accounting, and more can have the mundane automated.

#9 Strong Partner Network

Of course, we think we are the best Dynamics 365 BC partner around, but there are hundreds of partners across the globe that can help support your solution. You will never be stranded or feel alone. Inc. magazine once wrote an article about how important the partner selection is in addition to the software. The great thing about the Dynamics 365 BC partner network is that it is large and global. The value to you is that you will never be left alone to get answers or support on this software.

Fun Fact: Microsoft has created tons of free resources, such as e-books and white papers, to help you learn as much about their solution as you would like.

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#10 Reliable and Built to Last

Dynamics 365 BC is an ever growing system that is constantly updating to provide the best and most high tech resources to its users. Unlike other solutions, Microsoft is a a long standing company with a steady pattern of strength and growth throughout the years. Don't make an investment into a smaller solution that may not be around long. Your business and your clients need a solution that is committed to improving and has a track record of providing stable and reliable software.

If you have questions about Dynamics 365 BC, please drop us a line and we will help in any way we can.

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Dynamics 365 BC is the best of both worlds. With the stability of Microsoft, and the constant ingenuity, it's a win-win.

About TrinSoft

As a trusted partner, we help companies automate processes and transactions to be more efficient and save money. We work with Microsoft Dynamics, document management solutions and unique, custom applications. Our goal is always the same – help companies be more profitable by improving information management.

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