



## Considerations When Migrating from Dynamics GP to Dynamics 365 Business Central

### Dynamics 365 Business Central Licensing:

Microsoft Dynamics 365 Business Central Essentials includes the following functionality:

- **Financial Management**—General ledger, workflows and audit trails, bank management, budgets, deferrals, bank reconciliation, dimensions, fixed assets and currencies.
- **Customer Relational Management**—Contacts, campaigns, opportunity management and built-in integration with Dynamics 365 for Sales.
- **Supply Chain Management**—Sales order management, receivables, purchase order management, locations, item transfers, and basic warehousing.
- **Human Resources**—Employees and expense management.
- **Project Management**—Resources, estimates, jobs and time sheets.
- **Other**—Multiple languages, reason codes, extended text, Intrastat reporting, scheduled tasks and Outlook integration.

## Dynamics 365 Business Central

### Differences:

- Licensing Model: Essential Users are \$70/user/month, Team Members are \$8/user/month.
- Microsoft is offering a 40% discount to Dynamics GP users with a current Enhancement Plan.
- Named user vs congruent users
- No annual software maintenance
- Supplemental Software and System Integrations



## Advantages of Dynamics 365 Business Central

- Improved Platform/User Experience
- Interface has a modern look and feel
- Opportunities On-The-Go
- Mobile / Tablets
- Reduced Infrastructure
- Hosted means no server maintenance
- Increased Frequency of System Updates
- Microsoft will push out updates every 6 months
- Increased Integration
- Microsoft Office 365 / Microsoft Automate
- Powerful Expansion
- Power BI for analytics as well as AI

## More Dynamics 365 Business Central Differences:

- Dynamics 365 Business Central includes CRM and Warehouse Management.
- Dynamics 365 Business Central has employee management functionality but NOT payroll.
- Dynamics 365 Business Central Appsource: <https://appsource.microsoft.com/en-us/marketplace/apps?product=dynamics-365-business-central>
- Power BI and Dynamics 365 for Sales integrations are seamless.
- Level of Direct Data Access
- Integrations using an API
- Modernized Business Processes and always be current on the latest technology

## Planning to Migrate to Dynamics 365 Business Central?

- **First** – Perform an audit.
- **Document Key Business Processes** – A key step that will ensure the success of your migration is documenting any of the critical processes to the business. We can assist you with this process. This step adds clarity to the current state of processes, allowing us to help accurately assess the fit of Dynamics 365 Business Central. It can set expectations of items that may need to change and allow the organization to perform a self-assessment of any inefficiencies.
- **Data Maintenance** – Now is the time to look at your Master Records in Dynamics GP: General Ledger Accounts, Vendors, Customers etc. If you are satisfied with their format great. If not, make changes prior to your migration. Additionally, you will want to review these for active / inactive status to make sure good data is migrated to Dynamics 365 Business Central.
- **Data Migration** – There are multiple ways to migrate data to ease the transition between the systems. If your organization is pleased with the current Dynamics GP configuration, utilizing the Dynamics GP to BC connector or Intelligent Cloud replication process (requires GP 2018R2) could be alternative options to quickly migrate existing data into Dynamics 365 Business Central.
- **Training** – Dynamics 365 Business Central is NOT Dynamics GP. Consider training costs.

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